## NORTHERN AIR TRANSPORT ASSOCIATION Yellowknife, NT

FINANCIAL STATEMENTS (unaudited) For the year ended December 31, 2011

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#### **REVIEW ENGAGEMENT REPORT**

To the Board of Directors of Northern Air Transport Association

We have reviewed the Statement of Financial Position of Northern Air Transport Association as at December 31, 2011 and the Statements of Operations and Cash Flows for the year then ended. Our review was made in accordance with Canadian generally accepted standards for review engagements and accordingly consisted primarily of enquiry, analytical procedures and discussion related to information supplied to us by the association.

A review does not constitute an audit and consequently we do not express an audit opinion on these financial statements.

Based on our review, nothing has come to our attention that causes us to believe that these financial statements are not, in all material respects, in accordance with Canadian generally accepted accounting principles.

Avery, Cooper + Co.

Avery, Cooper & Co. Certified General Accountants Yellowknife, NT

March 30, 2012

### STATEMENT OF FINANCIAL POSITION

December 31, 2011 (unaudited)

### ASSETS

	2011	2010
CURRENT		
Cash	\$ 17,884	\$ 13,152
Accounts receivable (note 4)	5	22,870
Inventory	-	2,240
Prepaid expenses	654	654
Due from government agencies	2,333	2,461
	20,876	41,377
INVESTMENTS (note 5)	308,540	296,778
	\$ 329,416	\$ 338,155
LIABILITY		
CURRENT		
Accounts payable and accrued liabilities	\$ 7,036	\$ 8,216
NET ASSETS		
BALANCE per page 2	322,380	329,939
	\$ 329,416	\$ 338,155

Approved:

\_\_\_\_\_ Member

\_\_\_\_\_ Member

### STATEMENT OF OPERATIONS

For the year ended December 31, 2011 (unaudited)

	2011	2010
REVENUES		
Members Dues	\$ 62,084	\$ 59,555
Interest and increase in Investments	11,762	10,399
Promotional items	100	314
Convention	107,940	99,505
	<u> </u>	
	181,886	169,773
EXPENDITURES		
Advertising and promotion	3,040	2,260
Bad debts	9,233	10,944
Communications	2,542	7,268
Conferences	63,015	57,872
Director's fees	60,000	36,000
Executive Assistant - contract	24,679	25,000
Insurance	1,308	1,308
Interest and bank charges	3,229	2,946
Office supplies	2,769	2,907
Professional fees	6,830	9,503
Travel	12,800	11,482
	189,445	167,490
(DEFICIENCY) EXCESS OF REVENUES OVER		
EXPENDITURES	(7,559)	2,283
BALANCE, opening	329,939	327,656
BALANCE, closing	\$ 322,380	\$ 329,939

### STATEMENT OF CASH FLOWS

For the year ended December 31, 2011 (unaudited)

	2011	2010
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash receipts from customers	\$ 204,779	\$ 174,285
Cash receipts from other revenue	100	314
Cash paid to suppliers and employees	(188,385)	(169,056)
	16,494	5,543
CASH FLOWS FROM INVESTING ACTIVITY		
Purchase of investments	(11,762)	(10,303)
INCREASE (DECREASE) IN CASH	4,732	(4,760)
CASH, opening	13,152	17,912
CASH, closing	<u>\$ 17,884</u>	\$ 13,152

#### NOTES TO THE FINANCIAL STATEMENTS

December 31, 2011

(unaudited)

#### 1. NATURE OF OPERATIONS

Northern Air Transport Association was formed to present the views of its membership to government, business and industry in the Northwest Territories, Nunavut and Yukon.

The Association is incorporated under the Statutes of the Northwest Territories, Yukon Territory and Nunavut Territory.

The Association is a not-for-profit organization and is therefore exempt from Income Tax.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

#### (a) **Inventory**

The inventory, which includes promotional items, is valued at cost. Cost is determined by lower of cost or net realizable value.

#### (b) Capital assets

Capital assets are treated as an expense in the year of acquisition.

#### (c) Investments

Investments in fixed income bonds and mutual funds are recorded at market value.

#### (d) Revenue recognition

The association recognizes revenue from annual membership dues, convention registrations and convention sponsorships on an accrual basis. Estimated losses, if any, are recorded when they become apparent.

#### 3. FUTURE CHANGES TO SIGNIFICANT ACCOUNTING POLICIES

#### **Not-for-Profit GAAP**

In December 2010, the Accounting Standards Board issued a comprehensive set of new Canadian accounting standards for not-for-profit organizations (ASNPO) effective for fiscal periods beginning on or after January 1, 2012. When the end of a not-for-profit organization's annual reporting period does not coincide with the end of the calendar year, the mandatory date for first-time adoption of ASNPO is effective for fiscal periods beginning on or after December 31, 2011. Early adoption is permitted. The association will be adopting ASNPO effective January 1, 2012 and believes the impact of these changes is not expected to materially affect the financial statements.

### NOTES TO THE FINANCIAL STATEMENTS

December 31, 2011

(unaudited)

### 4. ACCOUNTS RECEIVABLE

	 2011	 2010
Accounts receivable Less: Allowance for doubtful accounts	\$ 18,282 18,277	\$ 31,914 9,044
	\$ 5	\$ 22,870

#### 5. **INVESTMENTS**

	2011	2010
CIBC Wood Gundy Portfolio	\$ 308,540	\$ 296,778

	 Market	 2011 Cost	_	Market	 2010 Cost
CPN Ontario Hydro Global					
(Due Apr 15 2011)	\$ -	\$ -	\$	34,502	\$ 25,887
CPN Hydro Quebec					
(Due Oct 15 2012)	37,108	25,659		36,135	25,659
<b>RES</b> Province of BC					
(Due Aug 23 2013)	37,193	26,929		35,941	26,929
<b>RES</b> Province of BC					
(Due June 20 2014)	51,367	38,868		48,560	38,868
HSBC Bank Canada- GTD					
Investment(2.8%) (Due					
August 25, 2014)	41,523	40,000		40,392	40,000
HSBC Bank Canada- GTD					
Investment(3.1%) (Due					
August 24, 2015)	41,687	40,000		40,434	40,000
CPN Ontario Hydro					
(Due Oct 1 2015)	50,609	45,000		46,804	45,000
Altamira High Interest					
Cashperformer	49,053	46,867		13,986	13,986
Cash	 -	 -		24	 24
	\$ 308,540	\$ 263,323	\$	296,778	\$ 256,353

#### NOTES TO THE FINANCIAL STATEMENTS

December 31, 2011 (unaudited)

#### 6. **CAPITAL ASSETS**

Capital asset additions worth \$507 were expensed during the year.

#### 7. FINANCIAL INSTRUMENTS

The association's financial instruments consist of cash, accounts receivable, investments, accounts payable and accrued liabilities. Unless otherwise noted, it is management's opinion that the association is not exposed to significant interest, currency or credit risks. The fair value of these financial instruments approximate their carrying values, unless otherwise noted.